

STATINTL

June 4, 1965

Dear Bill:

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STATINTL

As requested after our technical discussions concerning your requirements for a digital trichromatic microdensitometric system, we are pleased to provide our quotation.

During our meeting with your personnel, the previous concept of the instrument required was modified to include the following features. Parity Check, special film stage, color wedge, a special rotary stage (10 in. x 10 in.), a longer "Y" measuring motion, a vernier on a standard circle, and a special set of fixed slits. Changes in instruction manuals used with this equipment will also be necessary.

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We quote as follows:

One Special Trichromatic Microdensitometer, Type 1032T with Magnetic Tape Output per the enclosed [redacted] [redacted] Specifications dated June 1, 1965.

In addition, we quote the following options:

- Option I Air Puck, (Government furnishes a "clean" air supply)
- Option II Recording Camera. Includes a special microscope in place of the microscope described in the 1032T Specifications.

It will be necessary to exercise Option II in the early part of construction of this instrument. Incorporation of this device into the entire assembly must be accomplished at the [redacted] Option I may be exercised at any time. STATINTL

Our quotation is FOB Washington, D.C. area and includes installation and checkout of the equipment. It will be firm for a period of 60 days. Delivery will be in 210 to 240 days. Our terms are net 30 days.

Bill

June 4, 1965

It has been our experience at other installations having similar equipment that a 30-day acceptance period has been adequate time for all necessary tests of the equipment to be conducted and evaluated by acceptance personnel. Therefore, the acceptance period for this instrument will not extend beyond this period.

In the event your clean room facilities are not ready for installation of the equipment at the specified time of delivery, we consider that it would be appropriate to receive 90% of the contract amount to relieve us of the hardship of carrying this amount of inventory during a period of delay over which we have no control. In consideration of this, we would be willing to keep the instrument at our facility for a period of up to 90 days without additional charges. We feel it necessary to request the above because we have found by experience that special environmental facilities can take a great deal of time before they are fully ready for installation and checkout of equipment.

If you have any questions, we will be pleased to hear from you and assure a prompt reply.

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Very truly yours,

General Manager

BWW:pc

COST AND PRICE ANALYSIS - RESEARCH AND DEVELOPMENT CONTRACTS

FORM APPROVED

(This form is to be used for the preparation of cost and price analysis for research and development contracts executed and submitted with proposals in response to Requests for Proposals, for the procurement of research and development services. If your cost accounting system does not permit analysis of costs as required, contact the purchasing office for further instructions.)

BUDGET BUREAU NO. 22 - R208

PURCHASE REQUEST NUMBER

NAME

TITLE OF PROJECT

tern I - Trichromatic Microdensitometric System STATINTL

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DETAIL DESCRIPTION

1. DIRECT LABOR (Specify)

Engineering Staff Engineer
Sr. Engineer
Engineer
Jr. Engineer
Design Draftsman
Manufacturing Assemblers or Instrument Makers
Machinists

ESTIMATED
HOURS

RATE/HOUR

TOTAL ESTIMATED
COST (Dollars)

TOTAL DIRECT LABOR

2 BURDEN (Overhead - specify) DEPARTMENT OR COST CENTER

BURDEN RATE

127%

TOTAL BURDEN

3. DIRECT MATERIAL

Raw Material and Purchased Parts

TOTAL MATERIAL

4. SPECIAL TESTING (Including field work at Government installations)

Computer time for checkout

TOTAL SPECIAL TESTING

5. SPECIAL EQUIPMENT (If direct charge - specify in Exhibit B, reverse)

6. TRAVEL (If direct charge) Installation Expense - Travel

a. TRANSPORTATION

b. PER DIEM OR SUBSISTENCE

TOTAL TRAVEL

7. CONSULTANTS (Identify - purpose - rate)

TOTAL CONSULTANTS

8. SUBCONTRACTS (Specify in Exhibit A on reverse)

9. OTHER DIRECT COSTS (Specify in Exhibit B on reverse - explain royalty costs, if any)

10. TOTAL DIRECT COST AND BURDEN

11. GENERAL AND ADMINISTRATIVE EXPENSE (Rate 8 % of item nos.)

12. TOTAL ESTIMATED COST

13. FIXED FEE OR PROFIT (State basis for amount in proposal) 12%

14. TOTAL ESTIMATED COST AND FIXED FEE OR PROFIT

DD

FORM 1 SEP 60

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